

“Strong ties with Indian businesses”

(Chambers UK 2007)

Mishcon de Reya Solicitors

India's high growth rate of recent years is now increasingly seen as sustainable over the next decade and longer. And, as the Indian economy grows, its influence on, and interaction with, the world economy will grow too.

India, Indian businesses and businessmen, are set to play a major role in trade and investment internationally and the UK should be an integral part of this economic revolution.

Why Mishcon de Reya?

Mishcon de Reya has been active in India since the 1990's and has a specialist India Group consisting of lawyers from a wide variety of disciplines, working together to provide a seamless service to clients involved with India. This includes clients wishing to do business, or raise money, in the UK and Europe, as well as UK clients expanding their operations into India.

Our success stems from the combined expertise of our people, an extensive network of contacts across India and the unique structure of our Firm. We have forged close relationships with several Indian investment banks, accountancy firms and law firms, and members of our India Group visit India frequently.

Corporate Finance

We advise on all aspects of flotations, takeovers, acquisitions, disposals and joint ventures and regularly assist listed and private Indian companies on their transactions in the UK.

Our experience of acting for Indian clients, and working with Indian law firms and other advisers, on corporate transactions is often key to executing a deal in a timely, efficient and cost-effective manner.

Family

We advise on complex money and tax issues emanating from both domestic and international divorce and separation, together with conflicts arising over children, which require sensitive and creative solutions. Other key areas of expertise include advising on co-habitation disputes, pre-nuptial contracts and international child abduction cases.

We have extensive experience and understanding of the issues pertinent to the breakdown of a marriage in respect of a family from the Indian sub-continent, through our work for numerous high profile and high net worth clients from India and from

the Asian community in the UK.

Immigration

In today's increasingly global business world the ability to relocate is vital and often provides the competitive advantage to career progression. We provide strategic advice on all aspects

of UK immigration both for corporates relocating staff to the UK and for individuals seeking to establish a presence here for personal or tax reasons.

Our specialists, who have established an enviable track record in providing creative solutions to corporate and personal immigration issues, not only have outstanding links at the highest levels with the immigration authorities in the UK, but also with all the major visa issuing posts in India.

Information Technology

Our IT specialists have a long track record in providing cost effective and practical legal advice in relation to IT projects of all sizes in the Indian market. This experience, acting for both users and suppliers, provides a unique insight into what it really takes to make an IT project successful from both a legal and a commercial perspective.

Intellectual Property

Most businesses have valuable intangible assets and rely on the recognition and reputation of their brand to trade. The complexities of licensing or exploiting Intellectual Property across the world, while protecting the rights and increasing their value, mean that expert guidance is essential. Our brands and rights specialists provide business-centric advice on all aspect of Intellectual Property, from conception and acquisition through to exploitation and protection. They also advise on brand protection, including trademarks and domain names, as well as content, copyright and design, patents and industrial rights, content licences and confidentiality agreements.

Investment Funds

We have been extensively involved in advising and structuring several funds promoted to invest in India, across a number of different sectors, including real estate, private equity, media and distressed debt. These funds have been financed through both private placings, in London and/or the US and elsewhere, as well as through the public markets, such as AIM or Euronext. We routinely help to co-ordinate transactions that involve a number of other jurisdictions including the Isle of Man, Jersey, Guernsey, Mauritius, Cyprus and India.

Dispute Resolution/Arbitration

In an environment of international competition and increasing regulation, commercial disputes and the resulting litigation can be hard to avoid. Handling complex and often highly sensitive cases, our lawyers act quickly to assimilate the facts and explain the

The India Group

options, utilising a network of specialists to provide comprehensive advice in areas as diverse as financial disputes, fraud and asset recovery, insolvency, employment, art, media and public advocacy. Often the most notable successes are those known only to the parties themselves as we increasingly utilise alternative methods of dispute resolution, such as mediation.

Outsourcing

We have an in-depth knowledge of the ever-growing Indian outsourcing market across a number of sectors, including business process outsourcing (BPO) and IT development. We work with Indian outsourcing providers, and European companies that outsource services to India, to put together contracts that underpin successful working relationships.

Real Estate

With a track record of acting for some of the most active UK real estate companies and entrepreneurs on complex and demanding transactions, we are increasingly involved in transactions for clients in India and Europe. Recently, we have assisted a number of UK clients that were looking to make direct investment into commercial, retail and residential real estate in India, as well as advising Indian clients who wished to acquire property in the UK.

Tax and Estate Planning

Whether moving to the UK from India, the owner of multi-jurisdictional assets or the creator or beneficiary of an offshore trust, tax advice will be required in the UK and abroad to ensure maximum tax efficiency. We advise on pre-immigration tax planning and the international tax structuring of companies, with particular expertise in relation to the UK: India and UK: Pakistan double tax treaties, which offer special tax-planning opportunities to Indian and Pakistani clients living in the UK. We also assist with international probate, estate and succession planning and offshore trusts.

Contact

If you would like any further information or would like to discuss any areas of particular interest to you, please contact:

Toby Greenbury

Tel +44 (0)20 7440 7008
toby.greenbury@mishcon.com

Kamal Rahman

Tel +44 (0)20 7440 7143
kamal.rahman@mishcon.com